

Inside Sales Engineer – PA Corp Office

**Responsibilities:**

* Maintain accurate quote log and customer contact information (CRM)
* Develop relationships with customers through our Rep network and direct buyers
* Provide measuring and product selection assistance
* Utilize sizing and selection software to generate drawings and equipment performance
* Create & send timely quotes
* Identify potential opportunities with both current and new customers
* Conduct follow up on existing leads
* Provide post-sales support to customer base
* Exceptional math and mechanical aptitude are essential
* Ability to critically review mechanical drawings and field data
* Detail oriented, multi-tasking required
* Excellent researching skills with desire to learn
* Comfortable speaking with customers – on a phone!

**Benefits:**

Healthcare and dental

LTD, STD, Life Insurance

Vacation, Sick, Personal and Holiday Time

Annual Bonus

401(k)