

Sr. Inside Sales Engineer – PA Corp Office

**Responsibilities:**

* Develop relationships with customers through our Rep network and direct buyers
* Provide measuring and product selection assistance via phone and email
* Utilize sizing and selection software to generate drawings and performance
* Create timely written quotes from direct customer inquiries stemming from inbound cold calls/emails and existing customer base
* Maintain accurate quote log and customer contact information (CRM)
* Identify potential opportunities with both existing and new customers
* Conduct follow up on existing quotes and project leads
* Visit job sites on larger and more complex projects
* Provide post-sales support to entire customer base as required
* Supervise and educate Jr. Inside Sales Engineers

**Benefits:**

Healthcare and dental provided for both employee and family

* 100% of monthly premium paid by company
* Currently offering IBX Keystone Health Plan East – DPOS Gold Preferred $40/$80/$650

401(k) – Employee contributions after (1) year of employment

* Enrollment available in January or July only.
* Company contributes 3% of employee salary once enrolled. 100% vested

LTD, STD, Life Insurance ($10,000 LI Policy)

* Company pays 100% of LTD & LI
* Employee STD optional – employee pays premium

Vacation, Sick, Personal and Holiday Time

* Company holidays – 9 to 10 days per year
* Vacation – 10 days, increases with years of employment
* Sick – 5 days
* Personal – 2 days

Annual Bonus

* Based on individual performance review and company financial success.
* Up to 10% of salary