

Outside Sales Engineer – Florida

Responsibilities:

* Develop relationships within local customers base
* Identify potential opportunities with existing and new customers
* Provide on-site measuring and product selection assistance
* Maintain & communicate daily and weekly travel schedule
* Coordinate and attend local trade show opportunities
* Develop and conduct lunch-n-learn seminars
* Assist inside sales team to present timely written quotes to customers
* Maintain accurate customer contact information in CRM software
* Conduct follow up for existing quotes and project leads
* Provide post-sales support to entire customer base as required

**Benefits:**

Healthcare and dental provided for both employee and family

* 100% of monthly premium paid by company
* Currently offering IBX Keystone Health Plan East – PPO Gold Preferred $40/$80/$600

401(k) – Employee contributions after (1) year of employment

* Enrollment available in January or July only.
* Company contributes 3% of employee salary once enrolled. 100% vested

LTD, STD, Life Insurance ($10,000 LI Policy)

* Company pays 100% of LTD & LI
* Employee STD optional – employee pays premium

Vacation, Sick, Personal, and Holiday Time

* Company holidays – 9 to 10 days per year
* Vacation – 10 days, increases with years of employment
* Sick – 5 days
* Personal – 2 days