

USA COIL & AIR

What
We
Offer

REP PARTNERSHIP PROGRAM

Innovative solutions that help our partners improve their bottom line.



REPLACEMENT ENGINEERING MADE EASY

Coil Replacement

USA Coil & Air supports the technical side of the replacement coil business and understands the importance of a specialty marketing approach to keep your customers informed of the new products you offer. Detailed drawings and custom coil measuring tools make your time at a job site simple and effective. We provide our partners with an array of product literature, trade show materials, training materials and sample coils to maximize customer education and satisfaction.

Expertise & Guidance

Inquiries: Come to us with any technical questions about different systems, applications, etc. USA Coil & Air is always available by phone and email to help you find the answers.

RFQ: We can easily walk you through the process of collecting the information you need for a quote. We have an extensive library of OEM designs and we have built many different types of coils; we likely have built the requested replacement coil before.

Production & Shipping: We offer quick production schedules for coils and other specialty equipment.

- 10, 5, & 3 business days are available
- 2nd day & next day air options available by request

Have any questions or need any additional information? Contact us today at 800.872.2645 - We are here to help!

USA Coil & Air | 98 Lacrue Ave. Glen Mills PA, 19342 | Visit us Online at www.usacoil.com

Training & Education

You don't have to be an expert in coil replacement to make money. We are ready to help you through training seminars, lunch-n-learns, field visits, and trade show support. USA Coil & Air is your go-to source for education and tips about being successful in this industry. We provide our USA Coil & Air rep partners with the tools necessary to be successful by creating a partnership that better educates both you and your consumer. USA Coil & Air will pair you with some of the most experienced and highly trained individuals in the industry. Our staff is available to you throughout the entire sales process; from inquiry to shipment, and everything inbetween.



GET THE SUPPORT YOUR COMPANY DESERVES!

Marketing Materials & Resources

- Product Flyers
- Sample Coils
- Coil Measuring Tool
- Trade Show Banners
- Lunch and Learn Events
- Power Point Presentation
- Product Brochures
- Field Drawings & Instructions
- Custom Email Newsletters
- Social Media Assistance
- Educational Videos
- Custom Vendor Portal

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HELPING OUR REPS TAKE THE RIGHT STEPS TO ORDER COMPLETION

ASSISTANCE WITH RFQ

RFQ STEPS:

- Request for quote comes to our USA Coil & Air Rep Partner
- USA Coil & Air Rep Partner gathers product information based on supplied order guide
- Email or call USA Coil & Air
- USA Coil & Air will supply preformance (if applicable) along with fast quote
- Once PO is sent to USA Coil & Air a drawing will be sent back for approval
- Once a drawing is signed and approved, an order acknowledgment will be sent and your order placed into production.



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