

USA COIL & AIR NEWSLETTER

Quick ship fan / coils

November/December, 2001

USA Coil & Air has a great program available for our customers who need fan/coils quickly. We build (15) cabinet styles of horizontal and vertical units. Each cabinet style is meant to meet a specific type of application or job. Of these (15) styles, (8) are available on our special 4 week or 1 week quick ship programs. The vast majority of applications that you could run across can be met by one of these units.

Standard Ship

USA's standard ship on any unit ranges from 8 weeks to 14 weeks, depending on the time of year, backlog etc. Our pricing for standard ship is competitive with any other fan/coil manufacturer.

4 Week Quick Ship

USA offers a special 4 week quick ship, which is designed for jobs that require a fast-track shipment. Many jobs today are design / build and a 10 to 12 week shipment is not acceptable. Of the (15) cabinet styles, (8) are available under this program covering over 85% of the fan/coil business in our industry.

1 Week Quick Ship

USA also offers a special 7 day quick ship, which is designed primarily for emergency or service jobs that require immediate shipment.

The cost for these quick shipment programs is really quite reasonable. The add for 4 week is +19% from the standard ship. The add for 1 week + 6% over the 4 week cost. Based on industry standards that really isn't a lot. You have your choice of chilled water cooling, hot water heating, electric heat and a host of other options. It's a pretty good deal if you're looking for something quick.

Also, USA offers a limited line of fan/coils out of stock. Go to Section 7 of our catalogue or go to the web site and look under "Stock Fan Coils" You don't have all the choices that you would under the Quick Ship Programs, but USA can ship the next day. For the right job, it may be exactly what you need.



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